

State Economic Impact

Illinois

Economic Impact in Illinois

\$152 million invested
1,053 direct employment
\$6.3 billion purchased from U.S. suppliers in 2025
382 international nameplate dealerships
20,538 dealership jobs
\$1.6 billion dealership employee compensation
333,304 new vehicles sold in 2025
59% market share of new vehicle sales in Illinois
106,598 new electrified vehicles sold in 2025
72% market share of new electrified vehicle sales in Illinois



International Automaker Facilities

Sales and Training

- BMW of North America Regional Office — Schaumburg
- Honda Zone Office — Hoffman Estates
- Hyundai Motor America Regional Office — Oakbrook Terrace
- Jaguar Land Rover Regional Office — Naperville
- Kia Regional Office — Downers Grove
- Kia Training Center — Lombard
- Lexus Division Area Office — Naperville
- Mazda Regional Office — Oakbrook Terrace
- Mazda Training Center — Schaumburg
- Mercedes-Benz USA Central Region Office — Carol Stream
- Nissan Regional Office — Aurora
- Nissan Service Training Center — Aurora
- Subaru Area Training Center — Elgin
- Subaru Zone Office — Rolling Meadows
- Toyota Motor Sales U.S.A., Inc. Regional Office — Aurora

Parts Centers

- BMW of North America Regional Parts Distribution Center — Minooka
- Hyundai Motor America Midwest Parts Distribution Center — Aurora
- Mazda Parts Distribution Center — Aurora
- Mercedes-Benz Parts Distribution Center — Carol Stream
- Mobis Parts Distribution Center (Hyundai/Kia) — Aurora
- Nissan Parts Distribution Center — Aurora
- Toyota Parts Distribution Center — Aurora

Sources used to compile the data used in this report: The 2024 Autos Drive America and AIADA Economic Impact Survey, The 2024 Autos Drive America Workforce Development Survey, AIADA's membership roster, NADA DATA, WardsAuto InfoBank, and IHS Markit New Vehicle Registration Data. Automobile manufacturers participating in the 2024 Autos Drive America and AIADA Economic Impact Survey: BMW Group, Honda, Hyundai, Kia, Mazda, Mercedes-Benz, Mitsubishi Motors, Nissan, Subaru, Toyota, Volkswagen Group, and Volvo Cars.

Advanced technology vehicles (green) include all battery electric vehicles (BEV), hybrid electric vehicles (HEV), plug-in hybrid electric vehicles (PHEV), and fuel cell vehicles (FOEV).

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