

State Economic Impact

Arizona

Economic Impact in Arizona

- \$171 million** invested
- 1,087** direct employment
- \$49 million** purchased from U.S. suppliers in 2025
- 159** international nameplate dealerships
- 15,147** dealership jobs
- \$1.3 billion** dealership employee compensation
- 200,809** new vehicles sold in 2025
- 54%** market share of new vehicle sales in Arizona
- 69,781** new electrified vehicles sold in 2025
- 72%** market share of new electrified vehicle sales in Arizona



International Automaker Facilities

R&D

- Nissan Technical Center North America Arizona Testing Center — Stanfield
- Toyota Arizona Proving Grounds — Wittmann
- Volkswagen Arizona Proving Grounds — Maricopa

Finance

- Toyota Financial Service Customer & Dealer Experience Center — Chandler
- Toyota Financial Services Data Center — Phoenix

Parts Center

- Toyota Parts Distribution Center — Phoenix

Other

- Toyota Logistics Services, Inc./Transport Operations — Phoenix

Sources used to compile the data used in this report: The 2024 Autos Drive America and AIADA Economic Impact Survey, The 2024 Autos Drive America Workforce Development Survey, AIADA's membership roster, NADA DATA, WardsAuto InfoBank, and IHS Markit New Vehicle Registration Data. Automobile manufacturers participating in the 2024 Autos Drive America and AIADA Economic Impact Survey: BMW Group, Honda, Hyundai, Kia, Mazda, Mercedes-Benz, Mitsubishi Motors, Nissan, Subaru, Toyota, Volkswagen Group, and Volvo Cars. Advanced technology vehicles (green) include all battery electric vehicles (BEV), hybrid electric vehicles (HEV), plug-in hybrid electric vehicles (PHEV), and fuel cell vehicles (FCV).

Learn More About the Economic Contribution in All U.S. States at www.AutosDriveAmerica.org



Autos Drive America Members



HONDA



KIA



NISSAN
GROUP OF THE AMERICAS



TOYOTA

**VOLKSWAGEN GROUP
OF AMERICA**

VOLVO

AIADA Members



Polestar



**VOLKSWAGEN GROUP
OF AMERICA**

VOLVO