

# **State Economic Impact**

## lowa

## **Economic Impact in Iowa**

\$101 million invested

177 direct employment

\$14 million purchased from U.S. suppliers in 2023

93 international nameplate dealerships

3,431 dealership jobs

\$253 million dealership employee compensation

**49,097** new vehicles sold in 2023

40% market share of new vehicle sales in lowa

9,881 new green vehicles sold in 2023

69% market share of new green vehicle sales in lowa



### **International Automaker Facilities**

#### **Finance**

• Toyota Financial Services Customer Service Center — Cedar Rapids

#### **Parts Center**

• Honda Parts Distribution Center — Davenport

Sources used to compile the data used in this report: The 2023 Autos Drive America and AIADA Economic Impact Survey, The 2023 Autos Drive America Workforce Development Survey, AIADA's membership roster, NADA DATA, WardsAuto InfoBank, and IHS Markit New Vehicle Registration Data. Automobile manufacturers participating in the 2023 Autos Drive America and AIADA Economic Impact Survey: BMW Group, Honda, Hyundai, Kia, Mazda, Mercedes-Benz, Mitsubishi Motors, Nissan, Subaru, Toyota, Volkswagen Group, and Volvo Cars.

 $Advanced \ technology \ vehicles \ (green) \ include \ all \ battery \ electric \ vehicles \ (BEV), hybrid \ electric \ vehicles \ (HEV), plug-in \ hybrid \ electric \ vehicles \ (PHEV), and \ fuel \ cell \ vehicles \ (FOEV).$