

Jobs

- 140,000**
More than 140,000 direct U.S. employees
- 2.3M**
2.3 million direct and indirect¹ U.S. jobs generated
- 64%**
64% of direct jobs are in manufacturing
- 8,100**
More than 8,100 R&D employees
- 131**
131 workforce development programs offered by international automakers



¹Indirect economic impacts derived by SCOUT Economics using direct employment, dealer employment, and auto parts employment multipliers from the IMPLAN input-output model.
Sourced from the International Automakers and Dealers in America 2022 Economic Impact Report

Trade

- \$24B**
\$24 billion in vehicle exports in 2021
- 762,000**
762,000 U.S.-built vehicles exported by international automakers in 2021
- 135**
Vehicles exported to more than 135 countries and territories
- 18%**
18% of American-made vehicles were exported in 2021
- 61**
61 different models exported from international automakers' U.S. plants
- 38%**
38% of exports in 2021 were to U.S. free trade agreement partners

Trade Supports Jobs in Manufacturing States

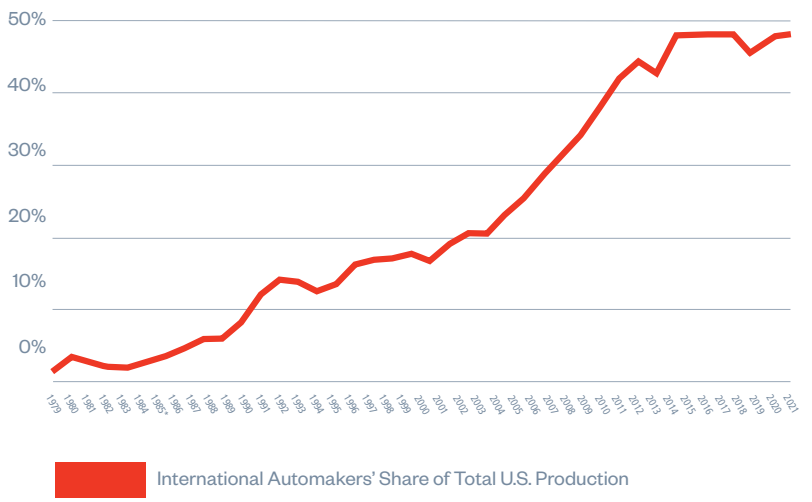
State	Total Jobs	2021 Production	Models Exported
Alabama	76,092	839,824	Honda: Odyssey, Passport, Pilot, Ridgeline Hyundai: Elantra, Santa Cruz, Santa Fe, Sonata Mercedes-Benz: GLE SUV, GLE Coupe, GLS SUV Toyota: Corolla Cross
Georgia	69,366	255,100	Kia: K5, Sorento, Telluride
Indiana	133,803	853,795	Honda: Civic, CR-V, Insight Subaru: Ascent, Impreza, Legacy, Outback Toyota: Highlander, Highlander Hybrid, Sequoia, Sienna Hybrid
Kentucky	68,965	438,202	Toyota: Avalon, Avalon Hybrid, Camry, Camry Hybrid, Lexus ES, Lexus ES Hybrid
Mississippi	28,928	327,832	Nissan: Altima, Frontier, Titan Toyota: Corolla
Ohio	184,320	416,176	Honda: Accord, Accord Hybrid, CR-V, CR-V Hybrid, Acura ILX, Acura MDX, Acura RDX, Acura TLX
South Carolina	79,083	498,546	BMW: X3, X4, X5, X5 PHEV, X6, X7 Volvo: S60
Tennessee	117,015	391,684	Nissan: LEAF, Maxima, Murano, Pathfinder, Rogue, Infiniti QX60 Volkswagen: Atlas, Atlas Cross Sport, Passat
Texas	138,546	137,185	Toyota: Tacoma, Tundra

Source: Production data from WardsAuto InfoBank for BMW Group, Honda, Hyundai, Kia, Mazda, Mercedes-Benz, Mitsubishi Motors, Nissan, Subaru, Toyota, Volkswagen Group, and Volvo Cars.
Sourced from the International Automakers and Dealers in America 2022 Economic Impact Report

Growth

- \$101B**
International automakers have invested \$101 billion into U.S. operations
- 4.2M**
4.2 million vehicles produced in 2021
- 47%**
47% of all U.S. vehicle production in 2021
- 31**
31 facilities producing vehicles, batteries, and components
- \$283B**
\$283 billion contributed to gross domestic product in 2021

International Automakers' Share of U.S. Auto Production Has Grown from 1% in 1979 to 47% in 2021



*Passenger cars only before 1985. Passenger cars and light trucks 1985-2021.
Sourced from the International Automakers and Dealers in America 2022 Economic Impact Report

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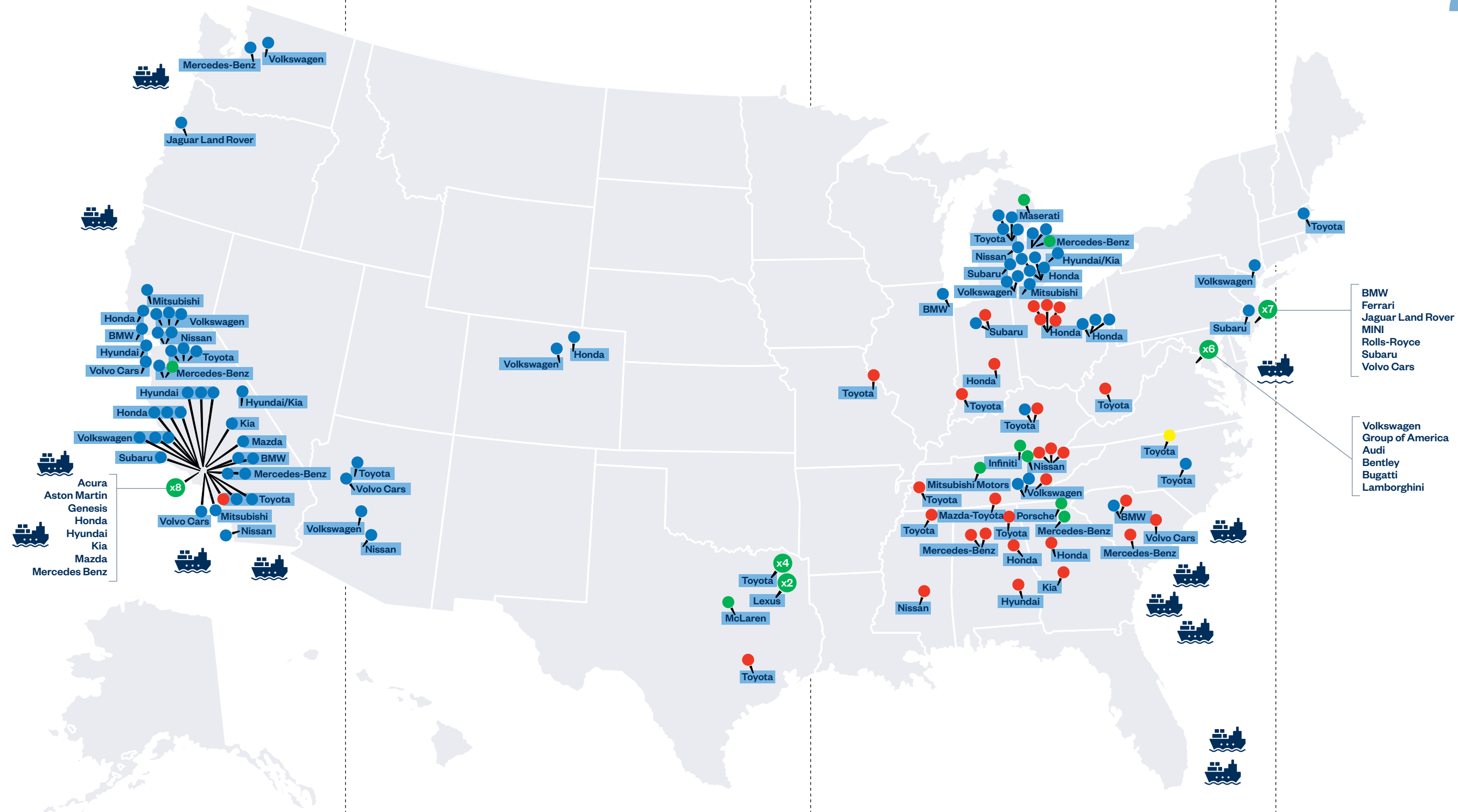
Jobs. Trade. Growth.

International Automakers Across America



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International Automakers Across America



U.S. Presence

- 31 Manufacturing Plants
- 73 R&D Facilities
- 37 Headquarters
- 1 Plant Coming Soon
-  13 Ports